



Local Councils' Association
Philoxenia Project
5th Steering Committee Meeting

Larnaca, Cyprus

7 & 8 April, 2011



Local Councils' Association

Presentation by the Malta Team:

Jimmy Magro – Project Manager

Maureen Azzopardi – EU Projects Officer

Saviour Baldacchino – External Consultant



Local Councils' Association

Project Management

- co-ordination with Lead Partner
- co-ordination with internal staff and external consultant
- following the project's strategy for implementation
- communications of project's achievements
- completion of fourth financial claim up to 31/03/2011
- co-ordination with LCA auditor
- co-ordination with PPCD (MA)
- co-ordination with the State Aid Board



Local Councils' Association

- meeting of national steering committee
- finalisation of the TOOLBOX
- launch of the call for the expression of interest (III)
- updating the LCA webpage and e-newsletter to give publicity to the Philoxenia Project
- Discussions with BOV & GRTU to hold local conference
- Several meetings with Entrepreneurs
- Finalisation of Grant Agreement & Grant Conditions



Local Councils' Association Communications

- Article on the Local Councils' Association e-newsletter: Nov 2010

Philoxenia Project

The Philoxenia Project has selected the first awarded projects that will benefit for the financial assistance envisaged in the project. The awarded projects are the following:

- Micro enterprise to produce creative mosaic products to be used for home decoration and as souvenirs. These mosaic works would be produced using mixed media which would include various recycled materials such as glass, porcelain and other found objects including limestone cut-offs.
- Micro enterprise for the setting up of a professional office in Gozo to offer Accounting services in the region. She is a qualified accountant
- Micro enterprise applied to set up an information centre in Dingli. The centre will compliment the heritage trail proposed by the Local Council and will act as the mother institute for such a trail by offering various direct and indirect facilities, including observation and protection of species and promotion of education to protect same as they are part of the environment.

The Local Councils' Association will sign the Contract Agreement with the selected entrepreneurs in the near future.



Local Councils' Association

- Article on the Local Councils' Association e-newsletter: Dec 2010

LCA NEWS

1. AWARDS

1.1. The Local Councils' Association has won the second prize of the National Enterprise Support Awards 2010 for the public entities and NGO section. The LCA entered the competition through the Philoxenia Project, a MED co-financed project that will create 18 micro-enterprises in Malta and Gozo.

1.2. The Local Councils' Association has received a recognition award from Green MT, one of the leading green companies operating in Malta. The LCA was rewarded for its primary role in establishing green policies in Malta and Gozo.

1.3. The Local Councils' Association has been awarded the BEST NEW ENTRANT for 2011 for IT Training by the leading IT training company TCTC. The award was presented to the LCA in recognition of its commitment to IT training whereby it has started the training of more than 400 persons under the ICT4ALL scheme being run by the Malta Communications Authority.

2. EGOV4U

Mr. Anthony Meehan and Mr. Mike Grimsley were in Malta during the 25-28th January as part of the EGOV4U project under the CIP-ICT programme. The Open University delegation met several stakeholders to discuss the evaluation of the initiatives being taken by the LCA and FTZ in order to encourage the use of e-gov services especially by those in disadvantaged groups.

3. PHILOXENIA

The LCA has signed six agreements with new entrepreneurs that will be setting up a new enterprise with the assistance of the Philoxenia Project, being carried out under the MED programme. The entrepreneurs will receive a maximum of €4500 grant to finance part of their initial requirements of setting up their business.



Local Councils' Association

Third Call

Maltese Newspaper L-Orizzont on 10/03/2011

Maltese Newspaper It-Torca on 13/03/2011

Local Councils' Association

The Local Councils' Association invites interested parties to express their interest in the setting up of micro-enterprises in rural localities in Malta and Gozo under the EU Co-Funded Project entitled Philoxenia.



Approved projects will be entitled to a total grant of

€4500

under specific rules and conditions.

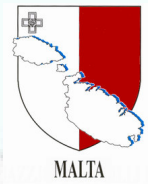
The Expression of Interest is to be sent to the :

Executive Secretary
Local Councils' Association
Project Philoxenia
153, Main Street,
Bajzan
[magro@lca.org.mt]



Med Programme – Consejo Polig (2007 – 2013)
(Europe in the Mediterranean)

The project is part-financed by the European Union
European Regional Development Fund (ERDF)
Co-financing from 88% EU Funds, 12% National Funds
Investing in your future



Local Councils' Association

Articles in the Philoxenia Project Newsletter

To avoid this stamp, please register your trial copy

Newsletter March 2011

Malta:

Advancements of the project Philoxenia in the target zone

➔ Towards the creation of eighteen new micro-enterprises

The Local Councils' Association (LCA) is a partner in the MED programme funded project called Philoxenia. The project is composed of partners from Greece, Slovenia, Cyprus, Sardinia and Malta. The project aims to establish a minimum of eighteen new micro-enterprises in the rural localities in Malta and Gozo.

conditions set out by the project. In this project, the LCA will be working to create new enterprises and new employment which is also a national objective. Hence through these projects, the LCA is reinforcing the national policy of creating more employment for Maltese nationals.

The LCA has issued three public calls, during the months of March, April and September 2010, in daily national newspapers, the LCA website and the Times of Malta online newspaper. The adverts resulted in the submission of thirty expressions of interest to apply for the financial grant. To date the LCA has approved three applicants. They are:

1. Mario Muscat, who applied to set up an inter-

pretation centre in Dingli. The centre will complement the heritage trail proposed by the local council and will act as the mother institute for such a trail by offering various direct and indirect facilities, including observation and protection of species and promotion of education to protect them, as they are part of the environment. Mr. Muscat is qualified in food preparation and is a self-motivated and experienced person.

2. Sharon Zammit, who applied for assistance to set up a professional office in Gozo to offer accounting services in the region. She is a qualified accountant.
3. Mary Portelli, who applied to set up a micro-enterprise to produce creative mosaic products



To avoid this stamp, please register your trial copy

Philoxenia Newsletter 3

to be used for home decoration and as souvenirs. These mosaic works would be produced using mixed media which would include

various recycled materials such as glass, porcelain and other found objects including limestone cut-offs.

These other projects were approved in January 2011 and the other applications are being evaluated.

➔ 3 December 2010 - Malta : The Philoxenia project was awarded in the National Enterprise Support Awards 2010

The Local Councils' Association (LCA) won the second prize at the National Enterprise Support Awards 2010 for the public entities and non governmental organisation (NGO) section. The LCA entered the competition through the Philoxenia project.

The ceremony was held at the Westin Diagonara Hotel on Friday 3rd December

2010 and awards were presented to the winners by the Dr. Jason Azzopardi, parliamentary small and medium enterprises and lands. The LCA president, Michael Cohen, expressed his satisfaction for the award and remarked that the association will continue to work on European Union funded projects because this has been a wonderful

experience to exchange knowledge and cooperation.

The executive secretary of the LCA, Jimmy Magro, thanked all the stakeholders who have supported the project and most of all thanked the thirty applicants that have expressed their confidence in the Philoxenia project.



Jimmy Magro executive director of the Local Councils' Association of Malta



On the left : Certificate from the National Enterprise Support Awards 2010

On the right : Second prize trophy





Local Councils' Association

The Local Councils' Association has managed to obtain a very distinctive recognition to the Philoxenia Project

The Philoxenia Project obtained Second Prize for Entrepreneurship with the Ministry of Economics





Local Councils' Association PROJECTS

List of Applications under Consideration

- Applications and Contacts made with 42 projects
- Preliminary Applications submitted: 31
- Full Applications: 15
- Approved Projects: 10



Local Councils' Association

Reception Centre

Mr. Mario Muscat, of Dingli, applied to set up an reception centre in Dingli. The centre will compliment the heritage trail proposed by the Local Council and will act as the institute for such a trail by offering various direct and indirect facilities, including observation and protection of species and promotion of education to protect same as they are part of the environment. Mr Muscat is qualified in food preparation and is a self motivated and experienced person.





Local Councils' Association

Accountant

Ms Sharon Zammit, of Sannat, Gozo applied for assistance to set up of a professional office in Gozo to offer accounting services in the region. She is a qualified accountant.





Local Councils' Association

Pottery & Glass

Ms. Mary Portelli, of Nadur Gozo applied to set up a micro enterprise to produce creative mosaic products to be used for home decoration and as souvenirs.

These mosaic works would be produced using mixed products which would include various recycled materials such as glass, porcelain and other found objects including limestone cut-offs.





Local Councils' Association

Online Services

Mr Keith Fenech of Mellieha applied for assistance to set up a company called Trackerbird Ltd which will provide an online service to both local and foreign software development companies. The service will help software vendors track how customers are using their software. The system will enable tracking and reporting on software usage activity after the software is installed on the client side. Apart from other functions, the service will also include a marketing framework which software vendors can use as a communications channel with their customers.



Local Councils' Association

Reuse of Clothing

Mr Brian Cardona of Zebbug applied for assistance to set up a company to start collecting unwanted clothes by means of special skips at local councils for recycling.



Local Councils' Association

Heritage Trail

Mr. Mario Cardona, on behalf of Koperattiva Rurali Manikata of The Armoury, Il-Kamp ta' Ghajn Tuffieha, Triq il-Manikata, Manikata applied for assistance to develop the surrounding environment, investing in its protection and at the same time help farmers to supplement their income by inviting people to visit their farms and fields with all the resources they contained. The latter include farm animals, a historic farmstead called ir-Razzett tal-Qasam, a beach post built by the British Military in 1935, an apiary, a WWII air raid shelter, several Punic tombs, a variety of endemic and indigenous trees, shrubs and plants, a market garden and a vineyard.



Local Councils' Association

Restaurant

Mr Gordon Anthony Camilleri of Nadur, Gozo, applied for assistance to set up a restaurant with a good reputation, delivering a good product and a good service. Promoting the island's native dishes is an asset while making the customers happy and foreign customers enjoying their stay while appreciating our food culture.



Local Councils' Association

Community Pharmacy

Mr Ian C Ellul of Luqa applied for assistance to establish a community pharmacy with a clinic in a rural locality of Safi. The specialists attending the clinic will bring the patients and their healthcare providers nearer.



Local Councils' Association

Laboratory

Mr. Mario Fava of Marsascala applied to set an Analytical and Diagnostic Laboratory in the industrial area of Tal-Handaq (Qormi). Handaq industrial area is a central location in Malta and hosts a number of businesses mainly in the automobile sector. There is a substantial amount of space where one can encourage more hi tech and bio tech industries to setup shop in this region. The availability of our laboratory in this region provides added value for both locals and the industry. Pharmaceutical and food industry investment in Malta is a growing trend hence our laboratory would offer added value to this sector.



Local Councils' Association

Restaurant

Mr Joseph Spiteri of Xaghra, Gozo applied to set up a Restaurant and Lounge offering a wide selection of food and drinks, focusing on wide variety of grilled meats and fish. The Restaurant will be catering also for persons with special dietary requirements.



Local Councils' Association

Approval of Projects:

The projects are being approved by the Executive Committee of the Local Councils' Association on the recommendation of the Project Steering Group. Projects were approved as follows:

01/11/2010 – Three projects

10/01/2011 – Three Projects

26/02/2011 – Four Projects



Local Councils' Association



**Singing
Ceremony at
the LCA offices
with LCA
President Mr.
Michael Cohen
31/01/2011**



Local Councils' Association

Finance

First Claim up to September 2010:

Certified Amount: €65383

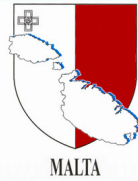
ERDF: €55575

Amount Refunded: €23382

Budget Uptake up to 30/09/2010 = 67%

Fourth Claim up to March 2011:

Forecasted Claim Amount: €18376.65



Local Councils' Association

Category	Details	Budget	Expenditure		Total	Variance				
		up to March 2011	Up to September	October - March 2011						
001	Local Co-ordinator	24113.00	15454.35	8644.00	24098.35	14.65	41400.00	99.94	58.21	58.24
002	Communications Co-Ordinator	6304.00	3633.50	2664.00	6297.50	6.50	11620.00	99.90	54.20	54.25
011	Laptop Depreciation	600.00	352.36	138.00	490.36	109.64	900.00	81.73	54.48	66.67
012	Printer Depreciation	200.00	121.36	48.00	169.36	30.64	300.00	84.68	56.45	66.67
013	Projector Depreciation	1000.00	407.21	185.00	592.21	407.79	1500.00	59.22	39.48	66.67
021	Printer Cartridges	167.00	46.00	0.00	46.00	121.00	240.00	27.54	19.17	69.58
031	Travel DSA	2730.00	3126.00	1904.00	5030.00	-2300.00	4980.00	184.25	101.00	54.82
032	Air Tickets	7394.00	567.42	1400.78	1968.20	5425.80	10000.00	26.62	19.68	73.94
041	Adaptation of the COM	10000.00	10000.00	0.00	10000.00	0.00	10000.00	100.00	100.00	100.00
042	COM Implementation	5423.00	3645.00	1778.00	5423.00	0.00	9900.00	100.00	54.78	54.78
043	Entrepreneurs Assistance Officer	45925.00	16234.00	29691.00	45925.00	0.00	91200.00	100.00	50.36	50.36
044	French Translator	6210.00	5292.46	2183.75	7476.21	-1266.21	9990.00	120.39	74.84	62.16
045	Policy Co-ordinator	18090.00	5347.27	12739.00	18086.27	3.73	32400.00	99.98	55.82	55.83
051	General Expenses	1970.00	1156.43	1821.17	2977.60	-1007.60	5010.00	151.15	59.43	39.32
061	Financing of 18 Entrepreneurs	39657.00	0.00	0.00	0.00	39657.00	81000.00	0.00	0.00	48.96
	Total	169783.00	65383.36	63196.70	128580.06	41202.94	310440.00	75.73	41.42	54.69



Local Councils' Association

Follow-Up

- Encourage more applications
- Continue to evaluate applications
- Signing of more Grant Agreements
- Distribution of Funds to entrepreneurs
- Training & Monitoring of projects
- Holding of one conference in Malta
- Assist in the production of the DVD
- Submit more articles to the project's newsletter



Local Councils' Association

THANK YOU